





ANDAMAN
PARTNERS

ANDAMAN PARTNERS

Global Cross-Border Business Solutions

Company Profile
Q4 | 2024

Investment  Advisory  Trade

www.andamanpartners.com

About Us | What We Do

ANDAMAN PARTNERS supports international ventures and growth. We help launch global initiatives and accelerate successful expansion across borders. We work across selected industries in our chosen markets – and we get involved in three ways:

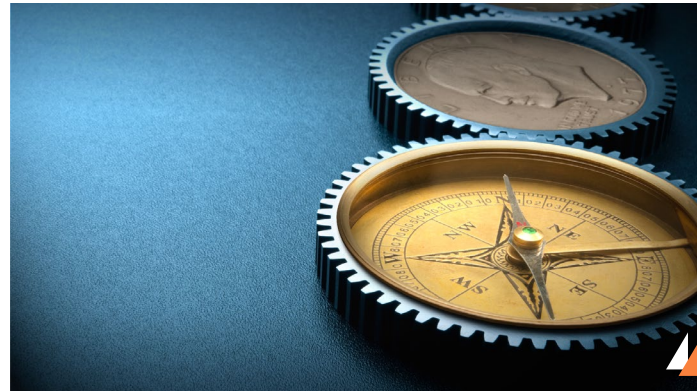
We Invest



ANDAMAN Investment

Seed and growth capital to early-stage companies.

We Advise



ANDAMAN Advisory

Transaction advisory and strategy formulation & implementation support.

We Trade



ANDAMAN Trade

Making complex international value chains work.

About Us | Chosen Markets

ANDAMAN PARTNERS focuses on markets and industries where we have a proven track record and where we can add value.

- ▲ Australia and New Zealand
- ▲ East Asia
- ▲ Indian Subcontinent
- ▲ Middle East and Africa



About Us | Chosen Markets – Corridors

ANDAMAN PARTNERS works globally and across our chosen markets, but have a particular focus on three key corridors: Africa-China, China-Global and Australia-Global.

Africa-China



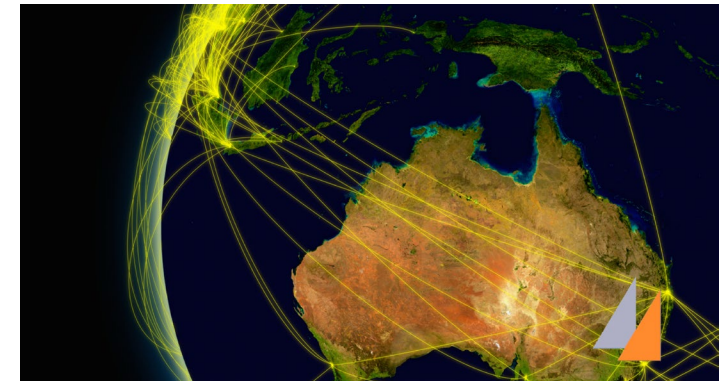
Africa-China cross-border
Advisory & trade solutions

China-Global



China-Global cross-border
Advisory & trade solutions

Australia-Global

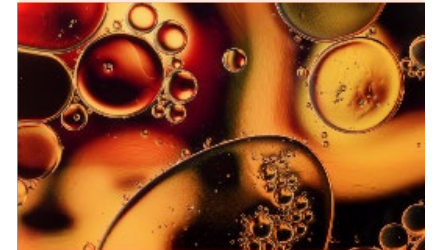


Australia-Global cross-border
Advisory & trade solutions

About Us | Sector Focus

Focus industries and sectors:

- ▲ Agriculture (and processed agri industries)
- ▲ Mining, oil & gas; chemicals
- ▲ Heavy industrial and process industries
- ▲ Manufacturing, engineering, and construction
- ▲ Infrastructure, power and renewables
- ▲ Service industries



About Us | Our Values

We are serious about the way we conduct ourselves and our engagement with clients, partners and other stakeholders. Our values are our guiding principles.

Integrity *We know right from wrong.*
We do not cut corners.
We live our values.

Trust *We are reliable and dependable.*
We do what we say; and say what we do.
We bring confidence and trust to contexts where we intervene.

Impact *We intervene to make a positive difference.*
We care about outcomes, performance and profitability.
We also measure impact for 'people & planet.'



Our Community | Scholarships and Internships

We believe in community. We partner and collaborate with stakeholders to support the environment in which we operate. As such, we are active in our community in several ways, and our current focus is on young professional development.



Scholarships

We support young professionals in their growth to become internationally aware and globally capable. Contact us for international scholarships and support!



Internships

We provide meaningful international learning opportunities across the chosen markets where we operate. Contact us for international internship opportunities!

We welcome ideas and feedback on how we can make more social impact.



Leadership | Co-Founders

The **ANDAMAN PARTNERS** Co-Founders bring together a unique set of skills and a significant collective experience curve.



Kobus van der Wath | Co-Founder

Kobus is a Co-Founder of **ANDAMAN PARTNERS** and serves as the current Chairman. He has worked in Africa, Europe and Asia for over 30 years and is based between Thailand, China and Australia.



Xuemei Rachel Wu | Co-Founder

Rachel is a Co-Founder of **ANDAMAN PARTNERS**. She has lived and worked in China, Asia, Australia, South Africa and the Middle East for over 20 years and is currently based in Thailand, China and Australia.

Collective Experience

- ▲ Over 50 years of combined global business experience
- ▲ Lived and worked across Asia, the Middle East, Africa, Europe, and North & South America
- ▲ Completed successful client projects in over 50 countries globally
- ▲ Conducted numerous global procurement & international sales transactions across various industries
- ▲ Advised on numerous international cross-border transactions

Leadership | Experience and Track Record

The **ANDAMAN PARTNERS** Co-Founders have worked across many regions and industries; selected past project examples include:

- ▲ China Platinum Market Analysis and Global Market Study for Global Multinational
- ▲ China Strategic Engagement Options and Implementation Support
- ▲ China Capability, Risk Assessment and Project Execution Strategy
- ▲ China Platinum Market Analysis and Global Market Study for Global Multinational
- ▲ Asian Insurance Market Analysis, Orientation and Strategic Options in/with India
- ▲ Asian Insurance Market Analysis, Orientation and Strategic Options in/with Asia
- ▲ Asian Insurance Market Analysis, Orientation and Strategic Options in/with India
- ▲ Asian Insurance Market Analysis, Orientation and Strategic Options in/with India

Our problem-solving ethos, experience and capabilities - along with our values, 'integrity, trust and impact,' make **ANDAMAN PARTNERS** a cross-border partner of choice.

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